

MY  
PINK Print™

Playbook To Creating Your First Million





## Vision PINKPrint™

**Hey Pink Millie,**

Are you ready to get started on **Creating Your First Million**? If so, the first place to start is with identifying and defining what it is that you want to achieve. This is called your **VISION!**

**VISION** is defined as the ability to think about or plan the future with imagination or wisdom.

Attracting wealth begins with a Vision. Your Vision will increase and reinforce your desire for success. This will help develop the right mindset to build your wealth.

All Pink Milli members are asked to complete the Vision Worksheets. Also, make sure you listen to the Pink Millionaire Vision Audio with Nicola. You can gain access to both the worksheets and audio inside of the member center found at [www.SuccessWithNicola.com](http://www.SuccessWithNicola.com). Hold your mouse over "Pink Millionaire" and select "Member Center" from the drop down menu.

We'll be working intensively on your Vision, so you'll get clear on where you are now and where you're trying to go. It's important to get clear on your Vision, because Clarity is **Power.**

To your wealth & success!

Nicola



## ***“Write the Vision and Make It Plain”***

In the Bible book of **Habakkuk** God instructs us to do three things to manifest big dreams: Write our clear vision, read it and run with it, until it comes true. This is a systematic way to create massive success! The Vision Worksheet is a powerful resource for you to utilize this success principle.

2 “Write the vision And make it plain on tablets, That he may run who reads it. 3 For the vision is yet for an appointed time; But at the end it will speak, and it will not lie. Though it tarries, wait for it; Because it will surely come, It will not tarry.” - Habakkuk 2:2-3 NKJV

You’ll be writing down the Million Dollar Vision for your life. Read and recite your vision daily. It’s very important that you are Resilient and Persistent in taking ACTION on your Vision. So, let’s get started!

### **Instructions:**

Schedule 1-2 hours of **focus time** for this assignment (*It’s okay if it takes you longer*). Get in a quiet place where you will be uninterrupted while you write down the answers to each of the questions.

**NOTE:** It’s important that you come from a **pure place**. Be sure to **search your heart** and not your head for your answers. Write down what you truly desire and don’t judge yourself or your answers.

### **Create Your Vision Board:**

After you have completed your Vision Worksheet, it’s time to do your Vision Board! Using pictures and slogans from magazines (check out Google images also) cut and/or print pictures that represent what you want from each area of your Vision Worksheet.



Next, on an 8 1/2 x 11 sheet of paper or any poster size, place your pictures in the fashion you would like. Paste the pictures on your board using a glue stick. After you finish, take a snapshot with your mobile phone or ipad/notepad. You can then save it as a screensaver, print it out or put in a frame for your desk or wall. Make sure you keep a copy to look at throughout the day.

**Personal Life**

Describe vividly what you want to experience in your personal life as if there were no obstacles. Be very detailed in your explanation:

**Spiritual Routine or Regimen:**

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**Personal Development or Self-help:**

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**Family Life:**

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**Relationships:**

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**Health & Fitness:**

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**Lifestyle:**

**Where do you live and what type of home do you have?**

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**What environment do you live in? Ex: City, suburbs, rural, etc.**

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**What do you drive?**

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**Where do you want to shop?**

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**What type of clothes do you want to wear?**

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**Where do you want to go for recreation or fun?**

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**Where do you want to travel?**

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**Summary of Your Personal Life:**

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Summary of Your Personal Life (Continued):

Multiple horizontal lines for writing.





## Professional Life

Describe vividly what you want to experience in your professional life if there were no obstacles. Be very detailed in your explanation:

**What's your current occupation, status or title?**

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**What do you want your income to be?**

\$ \_\_\_\_\_ Ex: weekly, monthly, etc.

**What skills do you want to learn?**

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**What training or books are you reading?**

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**Who do you need to be to achieve this?** For example, I need to be someone who...

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**What resources do you need or have for your vision to come true?**

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**Summary of Your Professional Life:**

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Based on your answers to the above questions, write your vision:

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***Yeah, Congratulations Pink Millie for Writing Your Vision!***



## Belief PINKPrint™

Hey Pink Millie,

We're getting ready to create your goals. However, remember that goals are only Potential. Without Absolute Certainty and Belief, Potential is diminished. When Potential is diminished, people tend to not take action and simply do not get the Results.

Schedule some time and get in your quiet place. Read the definitions below and answer the exercise question. Remember, step out of your box, explore and be honest with yourself. Belief and Certainty are Absolutely Vital to Increase your Potential to taking Massive Action in order to get Results.

To Your Wealth & Success!

Nicola

**Read the definitions below. However, this exercise will help you to also define Belief and Certainty for yourself.**

**Belief:** 1) *An acceptance that a statement is true or that something exists;* 2) *Trust, faith, or confidence in someone or something.*

**Certainty:** 1) *A firm conviction that something is the case.;* 2) *A fact that is definitely true or an event that is definitely going to take place.*

**Exercise Question:**

What do you need to See, Experience or Do to Develop Absolute Certainty and Belief that you will Create Your First Million?

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## Knowledge & Skills PINKPrint™

*"If you want to be successful, find someone who has achieved the results you want and copy what they do and you'll achieve the same results." - Tony Robbins*

Building your personal and professional skills is one of the most overlooked and misunderstood areas of life and business today!

These worksheets were created to help you explore and discover the Knowledge and Skills you need to enhance and help move yourself to the next level.

Here are some of the key Knowledge and Skills that you will need to create your First Million. So rate yourself to the best of your knowledge on these skills. On a scale of 1-10 with 10 being the highest, please score where you are in the following skills: NOTE: The skills listed are mastered over time.

- |                                                              |                                                                 |                                               |
|--------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------------------------|
| <input type="checkbox"/> People Skills                       | <input type="checkbox"/> Lead Generation                        | <input type="checkbox"/> Problem Solving      |
| <input type="checkbox"/> Emotional Intelligence<br>(Mindset) | <input type="checkbox"/> Presentation/Speaking                  | <input type="checkbox"/> Delegation           |
| <input type="checkbox"/> Communication                       | <input type="checkbox"/> Closing the Sale                       | <input type="checkbox"/> Financial Management |
| <input type="checkbox"/> Negotiation                         | <input type="checkbox"/> Time Management                        | <input type="checkbox"/> Project Management   |
| <input type="checkbox"/> Leadership Skills                   | <input type="checkbox"/> Knowledge of Your<br>Business Industry | <input type="checkbox"/> Business Networking  |
| <input type="checkbox"/> Marketing & Promotion               | <input type="checkbox"/> Knowledge of Your                      |                                               |



**What knowledge do you currently have that is helping you to move your business forward?**

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**What knowledge do you still need to move your business forward?**

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**What skills are you currently strong in that are currently helping you to move your business forward?**

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**What skills do you need to move your business forward?**

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**Based on the knowledge and skills you have listed that you need, please research and list the training or resource that will assist you in getting them.**

- 1. \_\_\_\_\_ Resource: \_\_\_\_\_
- 2. \_\_\_\_\_ Resource: \_\_\_\_\_
- 3. \_\_\_\_\_ Resource: \_\_\_\_\_
- 4. \_\_\_\_\_ Resource: \_\_\_\_\_
- 5. \_\_\_\_\_ Resource: \_\_\_\_\_
- 6. \_\_\_\_\_ Resource: \_\_\_\_\_
- 7. \_\_\_\_\_ Resource: \_\_\_\_\_
- 8. \_\_\_\_\_ Resource: \_\_\_\_\_
- 9. \_\_\_\_\_ Resource: \_\_\_\_\_
- 10. \_\_\_\_\_ Resource: \_\_\_\_\_





## Focus PINKPrint™

*Feel the power that comes from focusing on what excites you! - Oprah Winfrey*

**FOCUS:** *the state or quality of having or producing clear visual definition. Oxford Dictionary*

As you move towards Creating Your First Million, it will be important to make sure you are Focusing on the right things to help determine your financial future. It's also important to not only focus on money alone, but on what drives you to do what is necessary to execute and create your Financial Dreams. So, it's vital to know what makes you tick and what ticks you off.

This worksheet is about getting clear and removing anxiety, so you can feel good and stay on the right track to accomplishing your milestones. It's when you know you are clear and have no anxieties about money that you'll "stop chasing paper" and start making an impact by helping people. You'll start experiencing true fulfillment.

Get in your quiet space and complete the questions below. Go back over your answers to make sure that you have been honest with yourself and answered to the best of your ability.

On a scale of 1 to 5 with "5" being the highest, how clear are you on your financial goals?

\_\_1 \_\_2 \_\_3 \_\_4 \_\_5

On a scale of 1 to 5 with "5" being the highest, how focused are you on your financial goals?

\_\_1 \_\_2 \_\_3 \_\_4 \_\_5



What are your financial goals?

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

When do you find yourself most focused on your financial goals (ex: certain time of day, certain environments etc.)?

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What do you feel prevents you from focusing on your financial goals?

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How much money would make you feel financially secure? \$ \_\_\_\_\_

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**How long do you feel it will take for you to Create Your First Million?**

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**Why do you want to Create Your First million?**

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**What are you going to do with it?**

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**Focus on your Financial Dreams**

- *(Based on and inspired by Tony Robbins Wealth & Financial Mastery)*
  1. Financial Security
  2. Financial Vitality
  3. Financial Independence
  4. Financial Freedom
  5. Absolute Financial Freedom



## Focus On Your Financial Security

To embrace your Financial Security means to have the following 5 things paid for x 12 months. Fill in the blank spaces and then calculate your basic monthly expenses x12 to determine your yearly budget.

### How is your Financial Security?

1. Rent or mortgage payment: \$ \_\_\_\_\_ per month
2. Food, household: \$ \_\_\_\_\_ per month
3. Gas, Electric, water, phone: \$ \_\_\_\_\_ per month
4. Transportation: \$ \_\_\_\_\_ per month
5. Insurance Payments: \$ \_\_\_\_\_ per month

**Total basic monthly expenses:** \_\_\_\_\_ x 12 = \_\_\_\_\_ per year

**Financial Vitality is when you're financially secure without having to work, plus these three things:**

1. ½ of Clothing costs: \$ \_\_\_\_\_ per month
2. ½ of Dining/Entertainment: \$ \_\_\_\_\_ per month
3. ½ of Small indulgences/luxury: \$ \_\_\_\_\_ per month

**Do you have Financial Security?** \_\_\_ Yes or \_\_\_ No

If yes, congratulations! Your next step is Financial Vitality. If No, Financial Security is your new Financial Dream Goal!

## Financial Independence

Financial Independence is when you no longer have to work to have the same lifestyle you have today! **Note:** most of us Pink Millies still have work to do.



## **Wealth Network PINKPrint™**

*The quality of your life is the quality of your relationships. - Tony Robbins*

### **WEALTH NETWORK:**

*A wealth network is an established connection of coaches, mentors, individuals, training resources and environments that help you to build and sustain your wealth.*

Building your Wealth Network is essential to Creating Your First Million. It will be important to establish clear connections to individuals that can share and lead you to resources that will take you higher on your journey.

While general networking is fine, you must move yourself to a higher level of network that will help you in building your Wealth Network. To do that you must first do your research to make sure you make the right connections, as well as looking at the results that others are having with those sources.

This worksheet is about evaluating your current network and creating the foundation to enhance or build your Wealth Network for rapid growth in the areas of knowledge, connections, resources and income.

Get in your quiet space and complete the questions below. Go back over your answers to make sure that you have been honest with yourself and answered to the best of your ability.



**On a scale of 1 to 5, with “5” being the highest, please rate your skills in the following:**

- Identifying Networking Resources, Individuals, Groups      \_\_ 1 \_\_ 2 \_\_ 3 \_\_ 4 \_\_ 5
- Attending Networking Events      \_\_ 1 \_\_ 2 \_\_ 3 \_\_ 4 \_\_ 5
- Generating Leads      \_\_ 1 \_\_ 2 \_\_ 3 \_\_ 4 \_\_ 5
- Establishing Initial Connections      \_\_ 1 \_\_ 2 \_\_ 3 \_\_ 4 \_\_ 5
- Establishing Relationship      \_\_ 1 \_\_ 2 \_\_ 3 \_\_ 4 \_\_ 5
- Following Up within 24 Hours      \_\_ 1 \_\_ 2 \_\_ 3 \_\_ 4 \_\_ 5
- Staying Connected through Communications      \_\_ 1 \_\_ 2 \_\_ 3 \_\_ 4 \_\_ 5
- Connecting to Inner Wealth Circles      \_\_ 1 \_\_ 2 \_\_ 3 \_\_ 4 \_\_ 5
- Referring Resources & Connections to Others      \_\_ 1 \_\_ 2 \_\_ 3 \_\_ 4 \_\_ 5

**Notes:**

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**How often do you connect with others that you don’t know?**

\_\_\_ Daily \_\_\_ Weekly \_\_\_ Monthly \_\_\_ Other

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**How much do you invest in attending training, networking events, luncheons, dinners, conferences, inner circle events that help you to build your wealth network? \$ \_\_\_\_\_**



Do you feel confident that you know how to connect and communicate with individuals when the opportunity to network arises? \_\_\_\_ Yes \_\_\_\_ No

If no, list why

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List your fears or what you feel uncomfortable about when networking with others:

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It's said that the top 5 people that you are connected to reflect your lifestyle and finances. List the top 5 people that you have outside of your marriage or romantic relationship and the estimated annual net worth of each person:

1. \_\_\_\_\_ \$ \_\_\_\_\_
2. \_\_\_\_\_ \$ \_\_\_\_\_
3. \_\_\_\_\_ \$ \_\_\_\_\_
4. \_\_\_\_\_ \$ \_\_\_\_\_
5. \_\_\_\_\_ \$ \_\_\_\_\_



How have the connections above enhanced your lifestyle and helped you to build wealth?

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Do you need to establish new connections?  Yes  No

If yes, list the type of connections you need to enhance your Wealth Network:

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Research and list the events, resources, trainings, and connections you need to help build your Wealth Network:

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## Money Management PINKPrint™ #1

*Master your money, so it won't become your master! - Nicola Smith Jackson*

### MONEY MANAGEMENT:

*Money Management is the process of budgeting, saving, investing, spending or otherwise overseeing the capital usage of an individual or group. - Investopedia.com*

### It's Time to Protect, Generate and Grow Your Money!

This Money Management Worksheet is about exploring your relationship with money and understanding what's needed to become a "Good Steward" over your current and future income.

The goal is to diversify **10% to paying yourself with interest to save** (emergency fund, vision, opportunity) , **10% to investing into growing your assets** and **10% in your giving** and **70% for living**.

So it's time to address your fears, insecurities, usage and management of your money. Getting in the know about it will empower you to take action on your Liabilities and increase your Assets. Remember, if you can't handle the income that you have now, how do you expect to handle more money in the future?

Get in your quiet space and complete the questions below. Go back over your answers to make sure that you have been honest with yourself and answered to the best of your ability.



What were you taught about money as a child?

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What experiences have you had with money as an adult?

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Do you know your current net worth?  Yes  No

If yes, What are your assets ? \$ \_\_\_\_\_ What are your Liabilities? \$ \_\_\_\_\_

If no, complete the separate "Personal Net Worth Worksheet"

What is your current annual income? \$ \_\_\_\_\_

How many streams of income do you have that do not compete with one another for time or management? (i.e, Full time employment and passive income generator)

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Is your current income meeting your monthly expenses?  Yes  No



If not, what will it take to meet your monthly expenses? \$ \_\_\_\_\_

Do you currently have 1 year in savings?  Yes  No

If no, how much money would you need to accomplish this goal of financial security? \$ \_\_\_\_\_

Do you currently have a spending plan or budget?  Yes  No

If not, what is preventing you from creating a spending plan or budget?

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Do you have a debt payoff plan?  Yes  No

Do you have credit cards?  Yes  No

If Yes, please list each card and your spending limit:

Card	Spending Limit
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____



Are you using more than 30% of your credit card limits?  Yes  No

Do you know your current credit score?  Yes  No

If Yes, is your score 740 or above?  Yes  No

If not, what is your plan to improve or increase your credit score?

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Are you currently investing on a consistent basis?  Yes  No

If yes, is your investing automated?  Yes  No

How are you protecting your money?

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Who is your money management team?

Accountant

Attorney

Banker

Bookkeeper

Tax Specialist



Insurance Professional \_\_\_\_\_

Investment Advisor \_\_\_\_\_

**Do you have Insurance policies?** \_\_\_ Yes \_\_\_ No

(i.e., property/casualty, life insurance, health insurance)

**Are they easily accessible to you and your family?** \_\_\_ Yes \_\_\_ No

If yes, please list:

Insurance Policies	Type	Value
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

**Do you have Protection Plans in place?** \_\_\_ Yes \_\_\_ No

If yes, please list:

\_\_\_\_\_

\_\_\_\_\_

**Do you have a will, trust and power of attorney?** \_\_\_ Yes \_\_\_ No

If yes, is it current? \_\_\_ Yes \_\_\_ No



What age would you like to retire? \$ \_\_\_\_\_

How much money will you need to retire at that age? \$ \_\_\_\_\_

Do you have a retirement vehicle or plan? \_\_\_ Yes \_\_\_ No

If yes, what is it and who is it with?

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Do you understand your retirement vehicle? \_\_\_ Yes \_\_\_ No

If no, who do you need to talk with to get a better understanding?

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Is your retirement or investments managed by a self-directed advisor or a broker?

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What are your fees associated with your retirement plan? \$ \_\_\_\_\_ or \_\_\_\_\_%

Do you tithe or donate on a monthly, quarterly or annual basis? \_\_\_ Yes \_\_\_ No



What changes or adjustments would you need to make to live off of 70% of your income?

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## Money Management PINKPrint™ #2

*Master your money, so it won't become your master! - Nicola Smith Jackson*

### **Budgeting: Allocating Your Income**

From our Money Management Worksheet, you'll learn that the number one goal is to live off of **1) 10%** to paying yourself with interest **3) 10%** to investing and growing assets **3) 10%** giving **4)70%** for living

**Below, multiply your income by the percentage amounts listed to get the total goal amount to allocate to each area. Note: Make sure that the total income you use is after-tax dollars:**

**10%** to paying yourself with interest = Income x 0.10 = \$ \_\_\_\_\_ (round to nearest dollar)

**10%** to invest in Growing Assets = Income x 0.10 = \$ \_\_\_\_\_ (round to nearest dollar)

**10%** to invest in your Giving= Income x 0.10 = \$ \_\_\_\_\_ (round to nearest dollar)

**70%** for Living of : Income x 0.70 = \$ \_\_\_\_\_(round to nearest dollar)

Once you know the amounts you are allocating from your total income, you can then move on to the Budgeting section where you'll learn about the 50/30/20 rule and how to apply it to the 70% living expenses you have allocated.





## Budgeting

One of the most important things you can do to properly manage your money is to be clear on how you allocate your after tax dollars. One of the most popular and effective methods is the 50/30/20 Rule, which was coined by Harvard bankruptcy expert and Massachusetts Senator, Elizabeth Warren in her book, "All Your Worth: The Ultimate Lifetime Money Plan." However, I believe that more of your money should be allocated to debt repayment rather than your needs to increase your net worth.

Here's how the 50/30/20 Rule works: 1) Calculate your after-tax income (You'll use the 70% living expenses that you've allocated). **Note:** If you're in business, it means your gross income minus your business expenses. 2) Limit your needs to 50% of your after-tax income, 3) Spend 30% on debt repayments. 4) Limit your wants to 20%

**Needs:** (e.g., Housing, car payment, utilities, insurance, groceries, etc.)

**Wants:** (e.g., Shopping, dining out, hobbies, etc.)

**Savings:** (of your income should be reserved to put in your savings account)

Get in your quiet space and complete the following budget worksheet. It will help you to gain clarity and control over your spending habits and help you to see where you might be over spending.



**Monthly Income** (70% of after-tax income allocated):

Income (after-tax): \$ \_\_\_\_\_ Other: \$ \_\_\_\_\_

**Expenses** (Total all of the expenses you list and enter in "Total Spend On Needs" box at the end)

Rent/mortgage \$	Renters or homeowners Ins. \$	Property taxes \$
Auto insurance \$	Health insurance \$	Out-of-pocket medical costs \$
Sanitation/garbage bill \$	Groceries/essentials \$	Car payment \$
Parking & registration fees \$	Car maintenance/repairs \$	Auto fuel \$
Public transportation \$	Phone bill \$	Internet bill \$
Rent/mortgage \$	Renters or homeowners Ins. \$	Property taxes \$
Minimum student loans	Other minimum loan payments	Child support or alimony

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\$	\$	\$
Other \$	Other \$	<b><u>TOTAL SPENT ON NEEDS:</u></b> \$

## Wants

Clothing/jewelry, etc. \$	Dining out \$	Special meals at home \$
Small Luxury \$	Movie, concert and events \$	Gym or club memberships \$
Travel expenses \$	Cable or \$	Home decor \$
Other: \$	Other: \$	<b><u>TOTAL SPENT ON WANTS</u></b> \$

**TOTAL EMERGENCY SAVINGS and/or PAYING OFF DEBT**

\$ \_\_\_\_\_



**Compare your totals against the 50/30/20 Rule:**

<b>Your totals:</b>	<b>50/30/20 comparison:</b>
Needs: \$	50% for necessities: \$
Wants \$	30% for wants: \$
Savings and debt repayment: \$	20% for savings and debt repayment: \$

**Are you falling short in your budget?  Yes  No**

**How much are you falling short with your budget ? \$ \_\_\_\_\_**

**Are you falling short of meeting your 30% allocation goal?** (10% investing in yourself, 10% investing in your Vision, 10% investing in Assets)  Yes  No

**If yes, how much are you falling short of your allocation goal? \$ \_\_\_\_\_**

**If you answered yes to falling short to the above, what do you need to do to fill this financial gap?**



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What are some of your opportunity options to increase your income?

Type of Opportunity	Initial Startup Investment?
Income Stream #1 _____	\$ _____
Income Stream #2 _____	\$ _____
Income Stream #3 _____	\$ _____



*Opportunities come infrequently. When it rains gold, put out the bucket, not the thimble. - Warren Buffet*

### **Opportunity PINKPrint™**

*An Opportunity is a favorable juncture of circumstances or a good chance for advancement or progress - Merriam-Webster Dictionary*

Now it's time to find the opportunities that will lead you to Creating Your First Million. Remember, the average millionaire has at least 7 streams of income. You will need to learn how to recognize viable opportunities and have the wisdom and courage to decline opportunities that take you further away from your goal.

When identifying your Million Dollar Opportunities, you want to look for Systems with low risk and low investment with higher returns. You also want to leverage opportunities with some diversity.

Be mindful not to over diversify or spread yourself thin while learning how to master your opportunities. You don't want to have Opportunities that clash, conflict or compete with one another. This may lead to overwhelm or weaken your credibility as a businesswoman. You won't be able to perform at your highest level and lessen your returns!

Some people are too diversified and will miss their First Million. They have their hands in everything, so their focus is on nothing!

Finding the right Opportunities will require research, as well as your commitment of resources including: time, energy and money. You never want to have a "something for nothing" attitude towards your Opportunities. Be willing to invest to become deserving of your reward. Don't always look for free, because financial freedom will cost you something!



Are you currently in an income opportunity that you believe will help you to Create Your First Million? \_\_\_ Yes \_\_\_ No

If yes, please list the opportunity and briefly state why you feel it will help to Create Your First Million:

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If no, what have you done to position yourself in an opportunity that can help you Create Your First Million?

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How long have you been in your current opportunity? \_\_\_\_\_

How much income have you generated this year? \$ \_\_\_\_\_

Quarterly: 1Q \$ \_\_\_\_\_ 2Q \$ \_\_\_\_\_ 3Q \$ \_\_\_\_\_ 4Q

\$ \_\_\_\_\_



What other opportunities have you gotten involved with in the past? List below:

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Did you achieve a level of success with past opportunities? \_\_\_ Yes \_\_\_ No

If yes, please list opportunities and the amount of income you generated in the past:

_____	\$ _____
_____	\$ _____
_____	\$ _____

Are you currently involved in multiple opportunities? \_\_\_ Yes \_\_\_ No

If yes, are any of them similar or have any potential conflict of interest? \_\_\_ Yes \_\_\_ No

If yes, how is it serving you to keep opportunities that conflict?

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Which opportunities are systematic, have a higher leverage and ARE NOT conflicting or competing with one another?

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

If you have not discovered opportunities to Create Your First Million, list some opportunities that you think you might be interested in and follow the questions provided for each one.

**Opportunity #1** \_\_\_\_\_

\* 1 = No, 5 = Yes, Absolutely

- Have you done thorough research on this opportunity? \_1 \_2 \_3 \_4 \_5
- Does the opportunity align with your vision, mission and goals? \_1 \_2 \_3 \_4 \_5
- Will this opportunity be competitive in the marketplace? \_1 \_2 \_3 \_4 \_5
- Does the opportunity seem long-term and sustainable for growth? \_1 \_2 \_3 \_4 \_5

**Opportunity #2** \_\_\_\_\_

\* 1 = No, 5 = Yes, Absolutely

- Have you done thorough research on this opportunity? \_1 \_2 \_3 \_4 \_5
- Does the opportunity align with your vision, mission and goals? \_1 \_2 \_3 \_4 \_5
- Will this opportunity be competitive in the marketplace? \_1 \_2 \_3 \_4 \_5
- Does the opportunity seem long-term and sustainable for growth? \_1 \_2 \_3 \_4 \_5



**Opportunity #3** \_\_\_\_\_

\* 1 = No, 5 = Yes, Absolutely

Have you done thorough research on this opportunity? \_1 \_2 \_3 \_4 \_5

Does the opportunity align with your vision, mission and goals? \_1 \_2 \_3 \_4 \_5

Will this opportunity be competitive in the marketplace? \_1 \_2 \_3 \_4 \_5

Does the opportunity seem long-term and sustainable for growth? \_1 \_2 \_3 \_4 \_5

**Opportunity #4** \_\_\_\_\_

\* 1 = No, 5 = Yes, Absolutely

Have you done thorough research on this opportunity? \_1 \_2 \_3 \_4 \_5

Does the opportunity align with your vision, mission and goals? \_1 \_2 \_3 \_4 \_5

Will this opportunity be competitive in the marketplace? \_1 \_2 \_3 \_4 \_5

Does the opportunity seem long-term and sustainable for growth? \_1 \_2 \_3 \_4 \_5

**Opportunity #4** \_\_\_\_\_

\* 1 = No, 5 = Yes, Absolutely

Have you done thorough research on this opportunity? \_1 \_2 \_3 \_4 \_5

Does the opportunity align with your vision, mission and goals? \_1 \_2 \_3 \_4 \_5

Will this opportunity be competitive in the marketplace? \_1 \_2 \_3 \_4 \_5

Does the opportunity seem long-term and sustainable for growth? \_1 \_2 \_3 \_4 \_5

**NOTE:** Once you are sure of the opportunities you would like to research further, please use the **Opportunity Evaluation Worksheet.**



## Action PINKPrint™

*"Inaction breeds doubt and fear. Action breeds confidence and courage. If you want to conquer fear, do not sit home and think about it. Go out and get busy." - Dale Carnegie*

## ACTION

*The fact or process of doing something that results in achievement or accomplishment over a period of time, in stages or with the possibility of repetition.*

*Merriam-Webster Dictionary and Dictionary.com*

Throughout the Pink Millionaire 8-Part-Wealth-System™, you'll learn that nothing will help you reach your goals of Creating Your First Million, unless you're willing to take massive ACTION! It also requires you to work through your fears and obstacles. You'll accomplish your goals by committing to daily consistent Action with the systems and strategies that you are learning in the Pink Millionaire Club. You will need to refer to your 8-8-8 Cash Calendar to stay on track. Don't give in to procrastination or inconsistencies, because these are the enemies to massive ACTION.

In order to take Massive Action, it's important to first evaluate the skills required and the resources you'll need. Remember the principle of leverage by doing more with less. If you haven't already, start building a team of professionals that can help you to move faster and closer to your goals. Investing in your team does not always have to cost you a lot of money in the beginning. However, we train that you must invest money back into your VISION.

The assessment and questions below are meant to bring you to a decision about taking massive Action and working efficiently in Creating Your First Million.

Below is a Personal Strengths & Weaknesses Chart. With 1 being the lowest and 5 being the highest, please rate yourself on the skills listed in the left-hand column:



**Personal Strengths & Weaknesses**

SKILLS	Low		Medium		High
<b>Personal Performance</b>					
Loyal to Your Vision	1	2	3	4	5
Being a Self-Starter	1	2	3	4	5
Personal & Professional Development	1	2	3	4	5
Working by Your Cash Calendar	1	2	3	4	5
Effective & Clear Communications	1	2	3	4	5
Setting & Accomplishing Goals	1	2	3	4	5
Focusing & Staying on Track	1	2	3	4	5
Following Up & Following Through	1	2	3	4	5
Delegating Tasks	1	2	3	4	5
Being Accountable	1	2	3	4	5
Choosing Business Opportunities	1	2	3	4	5
Measuring Your Results	1	2	3	4	5

# MY PINK Print™

Playbook To Creating Your First Million



Making Needed Changes	1	2	3	4	5
<b>Financial</b>					
Managing Your Money	1	2	3	4	5
Paying Bills	1	2	3	4	5
Financial Investing	1	2	3	4	5
Investing In Training	1	2	3	4	5
Investing In Your Business					
Bookkeeping	1	2	3	4	5
Bank/Financial Teams & Relationships	1	2	3	4	5
Management of Credit Accounts	1	2	3	4	5
Monthly Profit & Loss Statement	1	2	3	4	5
<b>Marketing</b>					
Creating A Marketing Strategy	1	2	3	4	5
Generating Leads	1	2	3	4	5
Closing Sales	1	2	3	4	5
Promoting Your Business	1	2	3	4	5



When are you most productive?

Mornings  Early Afternoon  Late Afternoon  Evening

What motivates you to take action?

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What are you tolerating that is demotivating you?

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List other personal skills (not listed) that will help you to Create Your First Million?

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List other challenges or obstacles (not listed) that will hold you back from Creating Your First Million?

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List a past goal that you took action on and got positive and favorable results. How did that make you feel?

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List a goal that you set in the past, but didn't take action and it could have moved you forward in Creating Your First Million? How did that make you feel?

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What professional systems are you using to keep yourself on track daily?

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What professional systems are missing and you need to invest in?

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What professional help do you need to leverage and take more Action?

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Prioritize and list some things you should take Action on right now that would help move you closer to Creating Your First Million:

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